



Repairability

If playability is compromised, you're covered while renting. **Loaners are also available upon request**, though subject to availability.

If you bought, you have to add the cost of upkeep on top of your purchase.



Returnability

If you can't continue after buying your instrument, you're stuck with an instrument collecting dust.

If you're renting, just bring it back! You'll have saved yourself a lot of time and money!



Upgradeability

Once your child is ready to move up from their student instrument, your rental credit can apply to their step-up instrument.

If you bought your student-level instrument, this becomes much more difficult.

WHY RENT?



Replaceability

Fire or theft - it happens! While renting, you'll get another instrument right away.

If you purchase, you'll have to work with your insurance company. It may be *weeks or months* before your child is playing again.



Exchangeability

While renting, you can move from one instrument to another with **100% of your rental credit following**. If your child is in the orchestra, you can **move up in size as needed**.

Those that bought their instrument are - unfortunately - out of luck.

RENT YOUR INSTRUMENT TODAY!



Our Website /01

Visit www.kincaidsmusic.com and rent your instrument from the comfort of your own home! The instrument will even be delivered to your student's school for free! *(Please allow at least 48 hours for processing prior to shipment.)*

Our Associates /02

Head to any of our associate stores to find these same great deals at these same great rates, just closer to home! *(Hours vary by location - please contact them with questions.)*

BRD's Dayton Band
42 E National Rd
Vandalia OH 45377
937.832.7771
www.thehubdaytonbandbrdhouse.com

Star City Music Studios
20 N 2nd St
Miamisburg OH 45342
937.265.2164
www.starcitymusicstudios.com

Hometown Music
237 N Main St
Urbana OH 43078
937.484.7040
www.hometownmusicstore.com

Trojan City Music
106 E Main St
Troy OH 45373
937.335.2406
www.trojancitymusic.com

Our Store /03



1325 W 1st St
Springfield OH 45504
937.325.7071
800.231.6500
937.325.4951 - FAX
www.kincaidsmusic.com



EFFECTIVE AUGUST, 2019

BAND & ORCHESTRA INSTRUMENT RENTALS



Beginning Musician Program

Your Child's Musical Journey *Begins* Here!



www.kincaidsmusic.com

WHAT CUSTOMERS ARE SAYING



" I was concerned, wondering if we'd be able to afford an instrument, but **we found that renting was easy and affordable...I would recommend Kincaid's without hesitation!** **"**

LISA MOSSING
BEAVERCREEK, OH



" We recommend [renting as] an affordable opportunity for kids to learn to play an instrument...and **[we're] completely confident in the expertise of everyone at Kincaid's.** **"**

MARGIE KUZIAK
SPRINGFIELD, OH



WHY CHOOSE KINCAID'S?

RENTING IS EASY AND AFFORDABLE

Your Initial Payment /01



Weekly School Visits /01

Need your instrument delivered? Picked up for repair? A loaner or an online order dropped off? We stop by your school each week to take care of you.



Avoid a Credit Review /02

Simply present a major credit card (not a debit card) at the time of your rental and **skip the review** that you'll have to endure elsewhere!



Unmatched Instrument Quality /03

We carry **the most teacher-approved name brands** in the area.



Spend Less to Start /04

Instead of paying for a trial period and *then* for the book, stand, and other accessories - meaning you'll pay \$50-\$100+ just to get started - you can do all of this with us for **just \$39.99!**



Place Online Orders Anytime /05

When your child needs new reeds, valve oil or rosin (or anything else!), just order online in minutes and **have it sent to your school for free!**



30 Day Money-Back Guarantee /06

If for any reason you are not satisfied, return the instrument and accessories within 30 days in the same condition and **we'll refund your money.** It's that simple. If you still thought there was risk, this should help. It's one more thing that sets us apart.

Starter Pack

\$39.99

- ✓ First Month of Rent
 - ✓ Case Tag
- ✓ School's Method Book
 - ✓ Music Stand
 - ✓ Coupons
- ✓ Other Helpful Accessories*

*winds - care kit; percussion - additional sticks; violin/viola - deluxe shoulder rest; cello/bass - rock stop & polish cloth

Your Monthly Payment /02

ORCHESTRA



MONTHLY RENTAL RATES

	VIOLIN VIOLA	CELLO	STRING BASS (9 mo. minimum rental required)
All Sizes	\$12	\$27	\$38
M&R	+ ⁴	+ ⁷	+ ¹⁰

When ready for **any** full-size string instrument, **100%** of your accumulated rental credit will apply!

BAND

MONTHLY RENTAL RATES



	SNARE KIT BELL KIT	FLUTE CLARINET TRUMPET TROMBONE DRUM & BELL COMBO KIT	ALTO SAX OBOE	BARITONE TENOR SAX FRENCH HORN
New	\$21	\$28	\$48	\$67
Select	\$18	\$24	\$43	\$56
Premium Value	\$14	\$19	\$37	\$45
M&R*	+ ⁴	+ ⁴	+ ⁷	+ ⁸

Total monthly payment is the Monthly Rental Rate plus M&R and sales tax. Levels subject to availability.

*Maintenance & Replacement Coverage



New

Never been rented.



Select

Previously rented, but taken care of.

May have minor blemishes, but looks great.



Premium Value

Previously rented, maybe multiple times.

Has blemishes, but still plays great.

100% of your timely Monthly Rental Rate accumulates as credit toward the ownership of your student-level instrument.

When ready for an intermediate band instrument, up to **12 months** of your accumulated rental credit will apply! You can also take a **30%** early-payoff discount off any band instrument!



All Kincaid's instruments are **guaranteed** to be in great playing condition. Each instrument is thoroughly **cleaned, sanitized and adjusted** by our technicians prior to availability.

JOIN OVER
40,000
MIAMI VALLEY PARENTS
WHO HAVE RENTED FROM
KINCAID'S

