

## **Repair**ability

If playability is compromised, you're covered while renting. Loaners are also available upon request, though subject to availability.

If you bought, you have to add the cost of upkeep on top of your purchase.



## **Return**ability

If you can't continue after buying your instrument, you're stuck with an instrument collecting dust.

If you're renting, just bring it back! You'll have saved yourself a lot of time and money!



## **Upgrade**ability

from their student instrument, your rental credit can apply to their step-up

If you bought your student-level





## **Replace**ability

Fire or theft - it happens! While renting, you'll get another instrument right away.

If you purchase, you'll have to work with your insurance company. It may be weeks or months before your child is playing again.



### **Exchange**ability

While renting, you can move from one instrument to another with 100% of your rental credit following. If your child is in the orchestra, you can move up in size as needed.

Those that bought their instrument are - unfortunately - out of luck.

## Once your child is ready to move up

instrument, this becomes much more





### Our Website /01

Visit www.kincaidsmusic.com and rent your instrument from the comfort of your own home! The instrument will even be delivered to your student's school for free! (Please allow at least 48 hours for processing prior to shipment.)

### Our Associates /02

Head to any of our associate stores to find these same great deals at these same great rates, just closer to home! (Hours vary by location - please contact them with questions.)

## BRD's Dayton Band 42 E National Rd

Vandalia OH 45377 937.832.7771 www.thehubdavtonbandbrdhouse.com

## Hometown Music 237 N Main St Urbana OH 43078 937.484.7040 www.hometownmusicstore.com

## Star City Music Studios 20 N 2nd St

Miamisburg OH 45342 937.265.2164 www.starcitymusicstudios.com

**INCAIDS** 

Trojan City Music 106 E Main St Troy OH 45373 937.335.2406 www.trojancitymusic.com

## Our Store /03



1325 W 1st St Springfield OH 45504 937.325.7071 800.231.6500 937.325.4951 - FAX www.kincaidsmusic.com







## **Beginning Musician Program**

Your Child's Musical Journey Begins Here!



www.kincaidsmusic.com

LISA MOSSING BEAVERCREEK, OH

I was concerned,

wondering if we'd

be able to afford an

instrument, but we

found that renting

recommend Kincaid's without hesitation!

was easy and affordable...I would



We recommend [renting as] an affordable opportunity for kids to learn to play an instrument...and [we're] completely confident in the expertise of everyone at Kincaid's.

MARGIE KUZIAK SPRINGFIELD, OH



# **RENTING IS AFFORDABLE**

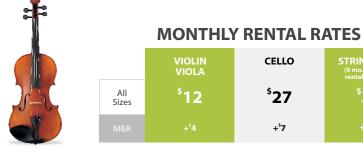
## Your Initial Payment /01



\*winds - care kit; percussion - additional sticks; violin/viola - deluxe shoulder rest; cello/bass - rock stop & polish cloth

## Your Monthly Payment /02





When ready for **any** full-size string instrument, 100% of your accumulated rental credit will apply!

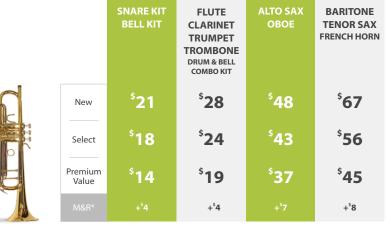
<sup>\$</sup>12

<sup>\$</sup>27

\$38

## **BAND**

### **MONTHLY RENTAL RATES**



Total monthly payment is the Monthly Rental Rate plus M&R and sales tax. Levels subject to availability. \*Maintenance & Replacement Coverage



New

Never been rented

Previously rented, but taken care of.

Select

May have minor blemishes, but looks great.

Premium Value

Previously rented, maybe multiple times.

Has blemishes, but still plays great.

100% of your timely Monthly Rental Rate accumulates as credit toward the ownership of your student-level instrument. When ready for an intermediate band instrument, up to 12 months of your accumulated rental credit will apply! You can also take a 30% early-payoff discount off any band instrument!

All Kincaid's instruments are **guaranteed** to be in great playing condition. Each instrument is thoroughly cleane sanitized and adjusted by our technicians prior to availability.





Need your instrument delivered? Picked up for repair? A loaner or an online order dropped off? We stop by your school each week to take care of you.



### Avoid a Credit Review /02

Simply present a major credit card (not a debit card) at the time of your rental and skip the review that you'll have to endure elsewhere!



### Unmatched Instrument Quality /03

We carry the most teacher-approved name brands in the area.



## Spend Less to Start /04

Instead of paying for a trial period and then for the book, stand, and other accessories - meaning you'll pay \$50-\$100+ just to get started - you can do all of this with us for just \$39.99!



## Place Online Orders Anytime /05

When your child needs new reeds, valve oil or rosin (or anything else!), just order online in minutes and have it sent to your school for free!



## 30 Day Money-Back Guarantee /06

If for any reason you are not satisfied, return the instrument and accessories within 30 days in the same condition and we'll refund your money. It's that simple. If you still thought there was risk, this should help. It's one more thing that sets us apart.